

**DMC supply a leading Architect Practice with a high-quality colour machine for A3 design work**



# Colour A3 Design Solutions

The client is a firm of consultancy architects based in Central London. They have a track record of delivering large-scale and complex design and building projects. The firm has designed a number of buildings in the UK and overseas and has won several awards for their work in the hotel and refurbishment sectors.

## The Challenge

The architects required a reliable, cost-effective multi-functional device that would be capable of taking care of all office print, copy and scan needs. With a professional team of architects it is necessary to have a machine that can produce high-quality A3 colour designs of on-going work to present to both colleagues and clients.

The machine needed to be user-friendly and DMC must be able to provide a swift technical service to rectify faults. In addition they required the machine to have consistent colour whenever printing, as such a colour matching consultancy was undertaken.

## The DMC Experience

DMC supplied a serviced Canon machine over three years ago and the client has been consistently happy with this. The Practice Manager explains, 'We have always been happy with the machine DMC provided. Initially there were issues integrating it with our existing systems but these were resolved with the help of DMC's technical experts. The machine can handle both high-quality colour A3 print and everyday office jobs, where we use it for the majority of our office printing. We are also pleased with the service support, when a fault has occurred with the machine DMC have fixed it swiftly and without fuss.'

DMC undertook a colour matching consultancy to ensure consistent and reliable colours when printing.

This is particularly important for architects printing design work throughout the course of a project. This has helped to give designs a professional colour image.

## Results

The firm was so impressed with the machine and service that they explored the possibility of upgrading in Autumn 2009. In consultation with DMC they decided to upgrade their device to the newer model as it met all of their needs.

'We were happy with the machine and our Account Manager recommended the new model. This upgrade has continued to perform impressively and we have now purchased it outright', explained the Practice Manager.

## The Future

They will look to DMC in the future to provide additional machines should the company expand. With their ability to supply devices capable of high-quality colour print supported with swift and efficient service provision, DMC are in the ideal position to help.

## About DMC

DMC is a customer-focused business solutions provider, specialising in Canon business machines.

At DMC we are focused on developing solutions for individual client needs that will improve efficiency, reduce overall costs and integrate with existing systems and processes.



## User Verdict

"We have always been happy with the machine DMC provided. The machine can handle both high-quality colour A3 print and everyday office jobs, where we use it for the majority of our office printing. We are also pleased with the service support, when a fault has occurred with the machine DMC have fixed it swiftly and without fuss."

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